

# Second Chance Last Opportunity Inc



## SUMMARY

### Mission

The mission of Second Chance-Last Opportunity is to empower individuals in crisis by providing them with essential skills and tools so they can manage their lives more productively.

Our vision is to serve as a gateway to hope for individuals who want to change their lives for the better.

### Contact Information

**Primary Address**

P.O. Box 1027  
Sarasota, FL 34230-

**Alternate Address**

1933 Dr. Martin Luther King Jr. Way  
Sarasota FL 34234

**Phone**

941 360-8660

**Email**

[info@SecondChanceLastOpportunity.org](mailto:info@SecondChanceLastOpportunity.org)

**Website**

[www.SecondChanceLastOpportunity.org](http://www.SecondChanceLastOpportunity.org)

**Facebook**

[SecondChanceLastOpportunity](https://www.facebook.com/SecondChanceLastOpportunity)

### General Information

**Nonprofit**

Second Chance Last Opportunity Inc

**Tax Exempt Status**

Public Supported Charity

**Incorporation Year**

1998

**State Charitable Solicitations Permit**

Yes Aug 2018

**State Registration**

Yes Dec 2019

# BACKGROUND & NEEDS

## Impact Statement

The outreach and life skills focus of SCLO served over 1000 individuals, including youth and their parents. Responding to the needs of those in crisis, we are an organization that educates and empowers the underserved in our community.

Our commitment to clients is unwavering. Instead of handing out charity, we are on the streets, looking, finding, and helping people who need what we offer them— respect, counseling, training, and high expectations to help individuals meet their potential.

Under the umbrella of our prevention focus, over 420 youth attended the 'Out of the Box' after school or summer program; 230 of these children graduated from the summer program and gained skills including how to better communicate, decrease anger, and improve personal relationships.

## Needs Statement

1. SCLO's first and most important need for the upcoming year is to hire a Development Coordinator to focus solely on fundraising.
2. Ensure sufficient funds for the continuation and expansion of existing programs and services.
3. Increase number of community volunteers and businesses to be actively involved in fundraisers, in-kind donations, volunteerism, and partnerships.
4. Research appropriate grant opportunities.
5. Raise public awareness of the unmet needs of invisible populations through print media, TV, social media, events and greater collaboration with like-minded organizations.

## Background Statement

*"Give a person a fishing pole to go fishing, instead of feeding them a fish" is the motto of Second Chance Last Opportunity (SCLO).*

*SCLO has served low-income individuals and families throughout its 22-year history, responding to the needs of those in crisis. Although it began with a focus on Newtown, clients served come from areas of Sarasota County as far south as Englewood and Northport. Geographical and ethnic barriers do not exist.*

*The organization was birthed from the heartbreak of watching residents of the community make choices that ultimately resulted in limited opportunities and the hopelessness of poverty.*

*Youth and their parents who seem disengaged from the educational process motivates SCLO to reach out to them and offer the skills and tools which will encourage transformational thoughts and changed behaviors.*

*Our mission inspires our participants to own it with a high expectation and a supportive system.*

*April Glasco, former Corrections Officer with Manatee County Sheriff's Department and Case Worker for the Florida Department of Juvenile Justice, watched for years as the local community struggled with big city issues such as violence, narcotics sales, addictions and generational cycles of government dependence.*

*In response, Ms. Glasco was compelled to do something to help the community. With the establishment of SCLO in 1995, at-risk teens and their families were provided with crisis prevention, intervention, referral and life skills training.*

*Today SCLO, continues as the only agency that is working from within the community to address the problems inherent in an isolated, underserved, and depressed population.*

*SCLO's holistic approach reflects the multiple economic, social, and health challenges our clients face. Along with the strategies and skills for success, we offer counseling, health and life skills education, tough love, and shelter and financial assistance referrals.*

*Most importantly, SCLO gives back the responsibility for turning lives around, remaining a constant community-based support for those making changes in their lives.*

## Statement from the Board Chair

Second Chance-Last Opportunity has a unique story that makes it unlike any local charitable 501(c)(3) organization in Sarasota County. Over twenty-one years ago, April Glasco converted her convenience store on Martin Luther King Jr. Blvd into a self-help tough love organization that now provides life-skills training, counseling, youth programs, and assistance to individuals who want to turn their lives around and become productive members of society.

With a small staff and dozens of local volunteers who have passion and persistence, Second Chance Last Opportunity helps those who successfully complete life skills training classes to transition into the mainstream. With that preparation, they are ready to benefit from what other agencies such as Women's Resource Center, Suncoast Technical College, Habitat for Humanity, etc. can offer, having developed the ability to be self-sufficient, maintain a job, and pay bills.

April Glasco has earned a bachelor's degree in Human Development and master's degree in Mental Health counseling. She has combined over two decades of real life work experience of knowing what it takes to successfully reach those who were thought to be unreachable with formal academic education and training. Second Chance Last Opportunity is truly a local organization, 100% of all contributions and donations to the agency stays right here in the Sarasota County -Bradenton area. There is no other local organization that fills this niche like Second Chance. As you can see, there are many reasons to consider supporting Second Chance Last Opportunity in whatever way you can, ensuring that those who are ready to commit and work hard to change their lives can get a second chance. Your help will go directly to those who need it, and we are grateful for that support.

## Statement from the CEO/Executive Director

SCLO remains, after 22 years, dedicated to its guiding philosophy of making it possible for those less fortunate to have a second chance in life through life skills training, counseling, and practical assistance. We provide the tools, strategies, empowerment, and follow up, but it is our clients who are expected to do the work required to

turn their lives around.

Historically, SCLO clients were primarily people who were low income and at risk of becoming homeless, with a variety of social and economic problems. Today, we increasingly find ourselves approached by people from all walks of life. Many are isolated and confused, but through our programs they gain the skills, confidence, and direction they need to move forward towards a stable life.

Like so many we work with, securing long-term financial security is one of our biggest challenges. Without it, our services and programs are limited and the huge need in our community is left unmet.

Also, as with the people we help, we can't do it alone. But together we can achieve great things.

## Areas Served

FL- Sarasota

Areas Served Comments SCLO serves individuals and families living in Sarasota County who are in need of life skills and counseling to support their efforts to live a healthy and productive life.

## Service Categories

**Primary Organization Type**

Human Services

**Secondary Organization Type**

Education

**Tertiary Organization Type**

Mental Health & Crisis Intervention

# PROGRAMS

## Skills For Life

### **Description**

Lifeskills is a 6-week basic skills training program that empowers a path to self-sufficiency through instruction, coaching and group work. Topics include:

self -evaluation  
communication skills  
time management  
anger management  
financial literacy  
goal setting  
parenting skills

This program focuses on both male and female adults, and all participants have access to a dedicated caseworker, counseling, referrals for financial and shelter assistance, and fulfilling enrichment activities.

Program participants develop a sense of pride and self-worth, learning to set achievable goals which is the first step to actively and positively control their future. Once our clients are introduced to strategies to manage their finances, time and negative emotions as well as the development of communication, employment, and parenting skills, they become better equipped and motivated to move forward, making the most their 'second chance'.

### **Budget**

\$60,000.00

### **Category**

Education, General/Other Guidance & Counseling

### **Program Linked to Organizational Strategy**

Yes

### **Population Served**

Poor,Economically Disadvantaged,Indigent At-Risk Populations  
Unemployed, Underemployed, Dislocated

### **Short Term Success**

- Realization that individual can make a change
- Improved self confidence and communication skills positively impact relationships and job prospects
- Enhanced financial and personal stability

### **Long Term Success**

SCLO believes that a way to ending generational cycles of poverty and government program dependence is by fostering personal skill development and a pathway to employment.

### **Program Success Monitoring**

- Pre and Post Tests
- 6 month follow up

## Program Success Examples

Tyrone had a history of alcohol dependency and broken relationships but was working towards a healthier lifestyle in hopes of finding stable housing and a job.

*"The classes helped me to be calmer, learn how to communicate better, and gave me strategies to keep me on track. SCLO helped me get my ID so I could apply for housing, and taught me how to work out a household budget."*

Glenda's 3 grandchildren came to live with her recently and she was having trouble managing the extra strain.

*"I came to Second Chance when I needed help to pay my electricity bill. Along with practical advice to solve my immediate problem, I learned budgeting tips, household management, self-control, and parenting skills that helped me manage the additional responsibilities and pressures."*

## Sisters Circle

<b>Description</b>	The Sisters Circle is a peer led, skill-building intervention program designed to educate and empower women to move to the next level of education or job readiness. Using peer facilitators who deliver the sessions in a community setting, participants gain knowledge of positive lifestyles through behavioral skills practice, group discussions, lectures, role playing, videos, and take-home exercises. This program further aims to develop communication skills and increase confidence which in turn leads to change in behavior, attitude, and expectations. The Sisters Circle succeeds in giving women the social, and behavioral skills they need to adopt and live a healthier, and more fulfilled life, impacting their whole family. In addition to the eight weekly-two-hour sessions, solidarity and enrichment opportunities are provided to the participants.
<b>Budget</b>	\$50,000.00
<b>Category</b>	Education, General/Other Educational Programs
<b>Program Linked to Organizational Strategy</b>	Yes
<b>Population Served</b>	At-Risk Populations Poor,Economically Disadvantaged,Indigent Females
<b>Short Term Success</b>	This program was established as 'SISTA' in July 2009 and, since that time , more than 168 women aged 16-71 have graduated from the program. Many have stayed involved with the program as mentors to the new participants. The program was adapted and re-named The Sisters Circle in August 2012.
<b>Long Term Success</b>	<ul style="list-style-type: none"><li>• the actual number of people reached by the project both as participants and in the wider community.</li><li>• the larger number of participants who have gone on to gain their GED, study at college level, re-establish their families, and /or</li><li>• the recommendations made by former participants that encourage others to sign up, and</li><li>• the number of former participants who remain involved in the organization as volunteers.</li></ul> <p>It is the anecdotal evidence that the women have changed their lifestyles and attitudes, and shared their knowledge and strength with others in the community that is the most meaningful accomplishment and indicator of success.</p>
<b>Program Success Monitoring</b>	<ul style="list-style-type: none"><li>• Surveys</li><li>• Six-month follow up</li><li>• Reunions and Achievement Celebrations</li></ul>
<b>Program Success Examples</b>	<p>Tracy came to the program with no high school diploma, no job, low self-esteem, three children, and relationship problems.</p> <p>"I found SCLO just when I was looking to gain stability and structure in my life, desperately needing a support system and more self-confidence. Since completing the Sisters Circle program, I have a more positive attitude, found a part-time job, signed up for GED classes, and am more confident about my and my children`s future.</p>

## Comments

### Program Comments by Organization

Before April started Second Chance, she had to doggedly search out opportunities to gain skills and experiences that enabled her to pull herself and her children out of an unstable environment of abuse, financial insecurity, and subsequent homelessness. It made her realize that so many people are trapped in a negative, unproductive life due to lack of basic skills, hope, and positive role models. As a result and since day one, a comprehensive life skills program formed the heart of *Second Chance-Last Opportunity*, providing a second chance for an invisible population.

# MANAGEMENT

## CEO/Executive Director

<b>CEO/Executive Director</b>	April Glasco
<b>CEO Term Start</b>	Apr 1995
<b>CEO Email</b>	aglasco63@gmail.com

### Experience

April Glasco, Founder and CEO of Second Chance Last Opportunity Inc., has empowered individuals from all walks of life to gain a sense of self-worth, self-esteem, self-determination, and confidence through her teaching, counseling, interpersonal workshops, and speaking engagements.

After experiences as a Corrections Officer at the Manatee County Sheriff Department, as a Juvenile Detention Case Worker at the Florida Department of Juvenile Justice, and as a Tech at Manatee Glens Hospital, April Glasco opened a convenience store in the heart of Sarasota's Newtown, a historically black community which continually struggles with big-city issues like crime, drugs, domestic violence, and unemployment. From her vantage point, April watched young people make bad choices and ruin their lives. She decided to do something about this and closed her storefront, giving away its contents, and in 1995 re-opened it as *Second Chance Last Opportunity*, a hands-on intervention center.

April's commitment to her clients is unwavering. She saw a tremendous need in her community, and devised a strategic plan to meet that need. Instead of handing out charity, April is on the streets, looking for, finding, and then helping people who need what she, her small staff and volunteers can offer: respect, counseling, training, and high expectations to help individuals meet their potential.

She graduated with a BA in Human Development in 2008, and received her Master's in Mental Health Counseling in 2011. She created and developed a curriculum entitled Life Management. In this training program, participants find a place of refuge where they can share and conquer their fears, learn self-expression, and discover new things about themselves. April's passion for others has also helped empower individuals to dream bigger, think outside the box, and reach their goals by way of self-employment, continuing their education, career discovery, and advancement.

## Staff & Volunteer Statistics

<b>Full Time Staff</b>	1
<b>Part Time Staff</b>	0
<b>Staff Retention Rate %</b>	100
<b>Professional Development</b>	Yes
<b>Contractors</b>	2
<b>Volunteers</b>	35
<b>Management Reports to Board</b>	Yes
<b>CEO/Executive Director Formal Evaluation</b>	Yes
<b>Senior Management Formal Evaluation</b>	Yes
<b>NonManagement Formal Evaluation</b>	Yes

## Collaborations

We depend on many people to ensure that the mission of SCLO is realized. Collaborating with other

organizations, businesses, and media outlets makes it possible to extend the effect of our outreach, strengthening both our client base and holistic approach to their challenges. Collaborations with other organizations include SPARCC, Selby Goodwill, Mayors Feed The Hungry, North Sarasota Library, Suncoast Technical Institute, West Coast Black Theatre Troupe, First Step, SNN6, North Sarasota Redevelopment Office, Ringling College of Art and Design, Florida Studio Theatre, and etc.

# GOVERNANCE

## Board Chair

<b>Board Chair</b>	Mr. David Goldman
<b>Company Affiliation</b>	Shapiro, Goldman, Babboni & Walsh
<b>Board Term</b>	Aug 2016 to July 2019
<b>Board Chair Email</b>	dgoldman@getmejustice.com

## Board Co-Chair

<b>Board Co-Chair</b>	Rev. Jerome Dupree
<b>Company Affiliation</b>	Retired
<b>Board Term</b>	Aug 2016 to July 2019

## Board Members

<b>Name</b>	<b>Affiliation</b>	<b>Status</b>
Rev. Jerome Dupree	Retired	Voting
Mr. David Goldman	Shapiro, Goldman, Babboni & Walsh	Voting
Mrs. Renee Hamad	Community Volunteer and Philanthropist	Voting
Mrs. Alice-Mary Kleber	Community Volunteer	Voting
Ms. Shaquess Mapps	Community Volunteer	Voting
Mr. John Walker Jr.	Community Volunteer	Voting

## Board Demographics - Ethnicity

<b>African American/Black</b>	3
<b>Asian American/Pacific Islander</b>	0
<b>Caucasian</b>	3
<b>Hispanic/Latino</b>	0
<b>Native American/American Indian</b>	0
<b>Other</b>	0 0

## Board Demographics - Gender

<b>Male</b>	3
<b>Female</b>	3
<b>Not Specified</b>	0

## Governance

<b>Board Term Lengths</b>	3
<b>Board Term Limits</b>	2

<b>Board Orientation</b>	Yes
<b>Number of Full Board Meetings Annually</b>	4
<b>Board Meeting Attendance %</b>	100
<b>Board Self-Evaluation</b>	Yes
<b>Written Board Selection Criteria</b>	No
<b>Percentage of Board Making Monetary Contributions</b>	100
<b>Percentage of Board Making In-Kind Contributions</b>	100
<b>Constituency Includes Client Representation</b>	No

## Comments

### **Governance Comments by Organization**

Although SCLO is most closely associated with the efforts of April Glasco who founded and manages the organization, there is a longstanding volunteer Board of Directors that oversees the operation of SCLO. We are proud of the continuity and commitment of the board. The composition of the CEO includes April Glasco, David Goldman, a local attorney who has lived and worked in Sarasota for over two decades and has been on the board for 10 years. Our other co-chairman, Rev. Jerome Dupree, is a well-known local educator, minister and former Mayor of Sarasota Florida who has been closely involved in Second Chance for over 17 years. Other board members have served for a number of years as well and include Renee Hamad, a local Sarasota community volunteer and philanthropist. Ali Kleber who has a wealth of experience working with the homeless and local, social service non-profits. We have recently welcomed, John Walker Jr, local minister and also employed with the Sarasota County Sheriff's Department. We also benefit from the involvement of our Advisory Board, comprised of businesswoman Kim Cornetet, School Counselor Paula Beard, government employee Ingrid Herring, ABC7 Reporter Bobeth Yates, tireless community volunteers Mary Christian, Carol Poteat-Buchanan, Rhonda Calahan, Vicki Chelf and Troy Nichols.

Our ability to work together as a committed team leads to greater stability and efficacy for the organization as a whole.

# FINANCIALS

## Current Financial Info

<b>Fiscal Year Begins</b>	2016
<b>Fiscal Year Ends</b>	2017
<b>Projected Revenue</b>	\$121,000.00
<b>Projected Expenses</b>	\$121,000.00
<b>Total Projected Revenue includes "in-kind" contributions/ donations</b>	
<b>Endowment Value</b>	\$0.00
<b>Spending Policy Percentage</b>	0
<b>Tax Credits</b>	No

## Capital Campaign

<b>In a Capital Campaign</b>	No
<b>Campaign Goal</b>	0

## IRS Form 990s

990 2015-2016  
990 2014-2015  
990 2013-2014  
990 2012-2013  
990 2011-2012  
990 2011  
990 2010  
990 2009  
990 2008

## Audit/Financial Documents

Audit 2014  
Audit 2012

## Solvency

### Short Term Solvency

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Current Ratio: Current Assets/Current Liabilities</b>	0.58	61.70	0.68

### Long Term Solvency

<b>Fiscal Year</b>	<b>2016</b>	<b>2015</b>	<b>2014</b>
<b>Long-Term Liabilities/Total Assets</b>	0%	0%	0%

## Historical Financial Review

### Revenue and Expenses

Fiscal Year	2016	2015	2014
Total Revenue	\$90,662	\$134,282	\$108,376
Total Expenses	\$95,161	\$127,184	\$106,195

### Revenue Sources

Fiscal Year	2016	2015	2014
Foundation and Corporation Contributions	\$0	\$0	\$0
Government Contributions	\$0	\$0	\$0
Federal	\$0	\$0	\$0
State	\$0	\$0	\$0
Local	\$0	\$0	\$0
Unspecified	\$0	\$0	\$0
Individual Contributions	\$74,718	\$122,993	\$73,325
Indirect Public Support	\$0	\$0	\$0
Earned Revenue	\$0	\$0	\$0
Investment Income, Net of Losses	\$0	\$0	\$0
Membership Dues	\$0	\$0	\$0
Special Events	\$15,944	\$11,289	\$35,051
Revenue In-Kind	\$0	\$0	\$0
Other	\$0	\$0	\$0

### Expense Allocation

Fiscal Year	2016	2015	2014
Program Expense	\$74,907	\$77,219	\$66,153
Administration Expense	\$20,254	\$49,965	\$40,042
Fundraising Expense	\$0	\$0	\$0
Payments to Affiliates	\$0	\$0	\$0
Total Revenue/Total Expenses	0.95	1.06	1.02
Program Expense/Total Expenses	79%	61%	62%
Fundraising Expense/Contributed Revenue	0%	0%	0%

### Assets and Liabilities

Fiscal Year	2016	2015	2014
Total Assets	\$47,049	\$51,655	\$54,990
Current Assets	\$365	\$45,100	\$7,636
Long-Term Liabilities	\$0	\$0	\$0
Current Liabilities	\$624	\$731	\$11,163
Total Net Assets	\$46,425	\$50,924	\$43,827

### Top Funding Sources

Fiscal Year	2016	2015	2014
Top Funding Source & Dollar Amount	Contributions, gifts, grants \$74,718	Contributions, gifts, grants \$122,993	Contributions, gifts, grants \$73,325
Second Highest Funding Source & Dollar Amount	Fundraising \$15,944	Fundraising \$11,289	Fundraising \$35,051
Third Highest Funding Source & Dollar Amount	0 \$0	0 \$0	0 \$0

## Comments

### Financial Comments by Foundation

Foundations and corporations are included with individual contributions as they are not separated in the Federal tax returns. Financial figures are taken from IRS Form 990s and audited financial statements, when available.

Financial statement and tax return for 2012 reconcile.

# PLANS, POLICIES & LICENSES

## Plans

<b>Fundraising Plan</b>	No
<b>Communication Plan</b>	No
<b>Strategic Plan</b>	No
<b>Strategic Plan Adopted</b>	Jan 2015
<b>Years Strategic Plan Considers</b>	1
<b>Management Succession Plan</b>	No
<b>Continuity of Operations Plan</b>	No

## Policies

<b>Organizational Policies and Procedures</b>	Yes
<b>Written Conflict of Interest Policy</b>	No
<b>Nondiscrimination Policy</b>	No
<b>Directors and Officers Insurance Policy</b>	No
<b>Whistle Blower Policy</b>	No
<b>Document Destruction Policy</b>	Yes

## Awards & Recognition

<b>Award/Recognition</b>	<b>Organization</b>	<b>Year</b>
"She Know Where She Is Going' Award"	Girls' Inc.	1996
"Freedom Award' for Community Service"	NAACP	2004
"Rosa Parks Trailblazer Award"	Rainbow PUSH Coalition	2010
"Woman of Light"	Westcoast Center For Human Development	2014

## Government Licenses

**Is your organization licensed by the Government?** No

## Planning & Policies Comments

**Planning & Policies Comments by Organization**

**Planning & Policies Comments by Foundation**